

MARK MORRIS DANCE GROUP

Pepperland



#### THANK YOU!

For nearly 40 years, I've had the pleasure of creating new work and sharing my dances with people all over the world. And for nearly 20 years, the Mark Morris Dance Center and our community programs on tour have provided a welcoming environment for students, artists, and people with and without disabilities to experience all that this art form has to offer. We thank you for continued commitment. You make it possible for us to do all that we do!

Mark Morris

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# a Year of Deep Engagement

"The exuberant dancers are a fascinating bunch, each one so individual yet meshing together so well. A testament, if you will, to Morris's genius."

-The Times (UK)

Organization-Wide Core Values Established	<b>84</b> Performances All with live music	Dance for PD in more than <b>300</b> communities worldwide	<b>10,000</b> subsidized community studio hours for artists and nonprofits
<b>190</b> works by Mark Morris	Continued investment in our <b>249</b> person workforce	<b>3,000</b> classes with live music offered at the Mark Morris Dance Center	Expanded free classes for youth and seniors City-wide
	Launched year- round professional development for full and part-time staff and faculty	Prioritized inclusive curriculum to better meet the needs of artists, teachers, and students with disabilities in all classes	Teacher training in the US, UK, The Netherlands, South Korea, Canada, Sweden and Japan

# Company

#### On the stage and off,

the Mark Morris Dance Group brings people together to experience the joy of dance with live music. Spring 2019 marked the longest tour in our history. Presented by Dance Consortium, our seven weeks in the United Kingdom and Ireland featured 31 performances of Pepperland and brought together the community through 28 master classes and workshops for seniors, people with Parkinson's, families, students and more; and created deeper connection to the work through 20 pre/post show talks with Mark Morris, Ethan Iverson, dancers and musicians.

### COMPANY & COMMUNITY



This year, longtime dancer Sam Black was promoted to Rehearsal Director. MMDG continued robust community engagement activities at anchor presenters Cal Performances

in Berkeley; Krannert Center for the Performing Arts in Champaign-Urbana; Celebrity Series in Boston; and Meany Center for the Performing Arts in Seattle.

#### LONGSTANDING PARTNERSHIPS

COMPANY

## Dance Center Dance Community Celebrating

#### We believe "dance is for anybody"

We recognize the value that dance with live music can have: increasing selfconfidence, building physical strength, improving listening and providing key life skills such as perseverance, collaboration, and accountability.

Company members lead a free community Get Fit with MMDG.

"Both of my children have taken, ballet, modern, jazz, and hip hop, Mark Morris encourages them to love whatever dance makes them feel good. As a family we've participated in many events, like family day for the Hard Nut. My eldest is in the Student Company 2, where she is connecting and collaborating with dance professionals and her friends, which is exciting. MMDG is a nurturing, fun and diverse environment where my kids not only learn to dance but learn to be a part of something bigger than themselves; a community where families connect through the experience in the studio, the audience and even in the waiting lounge. Mark Morris Dance Center is a part of our family life, and that is why I give."

- Kim Huskey, Parent and Friend

Through our Subsidized Rehearsal Space program and our SharedSpace events, we provided vital creation space and opportunities for NYC choreographers of all genres to share new work through informal performance and receive feedback from peers. And through a unique partnership with Harkness Center for Dance Injuries, we were able to expand subsidized and free programming for our professional dancer community, providing a wide variety of dance classes and wellness workshops that support career longevity.



DANCE CENTER

### FOR STUDENTS

MMDG remains committed to providing affordable and free programs for people of all ages and abilities at the Mark Morris Dance Center and through community partnerships that engage public schools (four for children with disabilities), New York Public Housing Authority community centers, and more. MMDG also offered career development opportunities for teens through 26-weeks of comprehensive Arts Immersion, exposing them to all aspects of a career in dance.

#### FOR TEACHERS

DANCE CENTER

MMDG provides monthly professional development opportunities for its faculty and staff to support the field and ensure our classes provide the best learning experience for our students.

#### MARK MORRIS ABOVE & BEYOND CAMPAIGN PROVIDES INCREASED ACCESS

DANCE CENTER

Mark Morris: Above& Beyond

From 2016 - 2020, our community contributed \$22 million to support five years of outstanding programming and affordable access to dance with live music. We launched a bold legacy plan - Dances for the Future - and opened the Judith R. and Alan H. Fishman Space featuring two beautiful studios, including a groundfloor studio dedicated to our Parkinson's community. Our thanks to all who helped us go above and beyond! Ribbon cutting for the opening of the Judith R. and Alan H. Fishman Space featuring two new studios.



# Cultivating Creativity

#### We are committed

to encouraging, supporting, and nurturing the creation and performance of new work. In 2019, Mark Morris' *The Trout* premiered at the opening of Lincoln Center's Mostly Mozart Festival.

#### DANCE FOR PD<sup>®</sup> IN PERFORMANCE

CULTIVATING CREATIVITY

We held our 3rd Dance for PD® in Performance at the Mark Morris Dance Center, featuring more than 30 Dance for PD® participants performing the work of Mark Morris and three world premieres by New York-based choreographers.

#### DANCES FOR THE FUTURE

CULTIVATING CREATIVITY

We continued Morris' bold legacy initiative, Dances for the Future, adding works to the 180+ Mark Morris Archive and creating a repository of new works to support the company well into the future.



# Pursuing Excellence

#### We strive

to excel in all areas of our work, offering outstanding experiences through inspiring programming and continuous learning.

#### WORKFORCE DEVELOPMENT

MMDG is deeply committed to providing professional development for company members, staff, and students pursuing a career in the arts.

#### PURSUING EXCELLENCE



#### **FINANCIAL RESULTS**

#### PURSUING EXCELLENCE

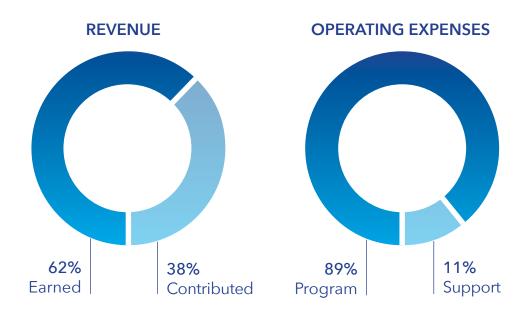
#### **2019 FINANCIAL RESULTS**

July 1 2018 - June 30, 2019

REVENUE	
Earned	\$5,978,104
Dance Group and Music Ensemble	\$3,426,012
Education and Community Programs	\$2,552,092
Contributed	\$3,615,970
Individual	\$1,574,975
Foundation	\$1,300,475
Government	\$311,640
Corporate* (This includes in-kind donations)	\$428,880
Investment Return	\$26,666
Total Revenue	\$9,620,740

OPERATING EXPENSES				
Program Services	\$8,654,286			
Dance Group and Music Ensemble	\$5,246,217			
Education and Community Programs	\$3,408,069			
Support Services	\$1,036,124			
Management/General	\$538,910			
Fundraising	\$497,214			
Operating Expenses Total	\$9,690,410			
Results from Operations	\$ (69,670)			

Our largest investment was in our 249-person workforce and the orchestras, choruses, and global collaborators engaged to present works. This year, we adopted a cost of living wage increase and expanded professional development opportunities through Race Forward, Museum Arts & Culture Access Continuum, and regular seminars and workshops.



To maintain excellence, management of our finances is tantamount. We are working to ensure high quality of our programs and services for decades to come.

ASSETS	2018	2019
Cash and cash equivalents	\$474,404	\$807,551
Cash held in escrow	\$36,126	-
Accounts receivable	\$338,167	\$200,148
Pledges receivable	\$3,172,297	\$5,343,561
Prepaid expenses	\$147,110	\$172,872
Investments	\$3,565,551	\$2,175,562
Other assets	\$103,851	\$78,952
Restricted investments	\$550,000	\$550,000
Property ad equipment, net	\$7,502,532	\$8,569,581
Total Assets	\$15,890,038	\$17,898,227

LIABILITIES AND NET ASSETS	2018	2019
Liabilities		
Accounts payable & accrued expenses	\$207,785	\$365,621
Deferred revenue	\$365,621	\$457,689
Total Liabilities	\$437,871	\$823,310
Net Assets		
Unrestricted	\$10,897,279	\$11,072,656
Mark Morris Dance Center	\$7,502,532	\$8,569,581
Board designated	\$3,168,524	\$2,242,234
Undesignated	\$226,223	\$260,841
Temporary restricted	\$4,004,888	\$5,452,261
Permanently restricted	\$550,000	\$550,000
Total Net Assets	\$15,452,167	\$17,074,917
Total Liabilities and Net Assets	\$15,890,038	\$17,898,227

#### SUPPORT FOR PROGRAMS

#### STAFF

Artistic Director Mark Morris Executive Director Nancy Umanoff

#### DANCERS

Mica Bernas, Karlie Budge, Brandon Cournay, Domingo Estrada, Jr., Lesley Garrison, Lauren Grant, Sarah Haarmann, Deepa Liegel, Aaron Loux, Laurel Lynch, Matthew McLaughlin, Dallas McMurray, Minga Prather, Brandon Randolph, Nicole Sabella, Christina Sahaida, Billy Smith, Noah Vinson, Jammie Walker

#### PRODUCTION

Director of Technical Production Johan Henckens Lighting Supervisor Nick Kolin Audio Supervisor Rory Murphy Costume Coordinator Stephanie Sleeper

#### COMPANY

Company Manager Jen Rossi Assistant Company Manager Julia Weber Music Director Colin Fowler Rehearsal Director Sam Black

#### **ADMINISTRATION**

Chief Financial Officer Elizabeth Fox General Manager Geoff Chang IT Director Aleksandr Kanevskiy Finance Manager Natalia Kurylak Budget Manager Chris Pritchard Payroll Manager / Benefits Administrator Rebecca Hunt Finance Assistant Emily Rogers Assistant to the Executive Director Stephanie Saywell

#### DEVELOPMENT

Director of Development Michelle Amador Manager of Individual Giving David Gracia Manager of Institutional Giving Ann Marie Rubin Data Entry and Research Assistant Aidan Heck

#### MARKETING

Director of Marketing Karyn LeSuer Web & Social Media Manager Joleen Richards Marketing & Communications Associate Nissa Heman Content & Editorial Coordinator Trevor Izzo

#### ARCHIVES

Archive Project Manager Stephanie Neel Archive Project Metadata & Cataloging Coordinator Regina Carra Archive Digitization Assistant Kareem Woods

#### **EDUCATION**

Director of Education Sarah Marcus School Director Rachel Roberge Community Programs Director Alexandra Cook Adult Programs, Assistant Manager Jessica Pearson School Administrator Jamia Jordan Education Programs Assistant Alexandria Ryahl Community Education Liaison Calvin Rollins III Student Company Director Janelle Barry Dance for PD® Program Director David Leventhal Dance for PD® Programs and Engagement Manager Maria Portman Kelly Outreach Director Eva Nichols Dance for PD® Programs Assistant Amy Bauman Dance for PD® Programs Administrator Natasha Frater

#### **DANCE CENTER OPERATIONS**

Director of Events & Venue Operations Elise Gaugert Director of Facilities & Capital Projects Mark Sacks Rental Programs Manager Annie Woller Operations Coordinator Tiffany McCue Front Desk Manager Tamika Daniels Assistant Front Desk Manager Dominique Terrell Work/Study Coordinator Hunter Darnell Front Desk Associates Noelle Dor, Roxie Maisel, Lucas Melfi, Carter Shocket, Patricia Suarez, Kareem Woods Maintenance Hector Mazariegos, Hyland Pitts, Orlando Rivera, Virginia Ross, Arturo Velazquez Booking Representation Michael Mushalla (Double M Arts & Events) Media and General Consultation Services William Murray (Better Attitude, Inc.)

Legal Counsel Mark Selinger (McDermott, Will & Emery) Accountant O'Connor Davies, Munns & Dobbins, LLP Orthopaedist David S. Weiss, M.D. (NYU Langone Medical Center) Physical Therapist Marshall Hagins, PT, PhD Hilot Therapist Jeffrey Cohen

#### MARK MORRIS DANCE GROUP GRATEFULLY ACKNOWLEDGES THE INDIVIDUALS, INSTITUTIONS, CORPORATIONS AND GOVERNMENT AGENCIES WHO CONTRIBUTED IN FISCAL YEAR 2019.

#### **CAMPAIGN LEADERSHIP**

With great thanks to our board and campaign co-chairs Suzy Kellems Dominik and Judith R. Fishman, we honor the dedicated community of supporters whose transformative commitments from July 1, 2016 through June 30, 2019 have helped us go Above & Beyond. Whether through singleyear campaign, capital, endowment, education or multi-year contribution, these Ambassadors are providing a strong foundation for the future:

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Our annual contributors provide a bedrock of support for yearly activities. MMDG is proud to recognize the following contributors whose support made our work in fiscal year 2019 possible:

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#### LEGACY GIVING

Individuals who name the Mark Morris Dance Group in estate plans through bequests, gift annuities, charitable trusts, and beneficiary designations, ensure a strong future for the organization. MMDG gratefully acknowledges bequest gifts received in Fiscal Year 2019 from James H. Duffy. MMDG also acknowledges members of our community who have passed and gifts made this fiscal year in honor of James Bolle, Harvey Lichtenstein, Robert "Bob" Resen, Leonore Gordon, Eilene Evans, Melanie Kaye/Kantrowitz, and Rob Webb.

### Legacy Giving

Planned gifts provide for the company's future while creating a lasting and meaningful legacy for you and your loved ones. When you name the Mark Morris Dance Group in estate plans through bequests, gift annuities, charitable trusts, and beneficiary designations, you will automatically become a part of the Legacy Society. Your gift may have valuable tax benefits to you; and you'll also enjoy invitation to a special annual event for Legacy Society members-only.

In 2019, MMDG received a generous bequest from James H. Duffy, in memory of James and Martha Duffy, which was used to create *Sport*.



#### BOARD OF DIRECTORS

as of June 30, 2019

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2019 was a year of tremendous growth for our organization. We directed our attention inward to institutional excellence while continuing to grow programs to meet the needs of our community.

We simply couldn't do all that we do without you: the incredible artists, administrators, production team, board, work-study, interns and donors.

We are honored to have your dedicated participation as we head into the 40<sup>th</sup> anniversary season of the company in 2020-2021 and the final year of our Above and Beyond campaign.

Thank you.

Judith R. Fishman Board Chair

Laney Chan

Nancy Umanoff President and Executive Director

Together, Together, we can above go above go abeyond and beyond an 2020!

#### www.mmdg.org/support

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